

Contact

Sydney, Australia
0293134739 (Home)
john.g.raciti@alumni.uts.edu.au

www.linkedin.com/in/johnraciti
(LinkedIn)
[datacloud.design/](#) (Portfolio)

Top Skills

Adobe Photoshop
Analytical Skills
Business Process Improvement

Languages

English (Native or Bilingual)
Italian (Native or Bilingual)

Certifications

Working with children check

John Raciti

UX Designer | Business Development | Graphics | Marketing |
Campaign | Growth Strategist | Digital Producer | Creative |
Sydney, Australia

Summary

Business Development Manager @ Lorgan Innovation in AI Driven Analytics - CIO Advisors Top 10 - Helping Energy Utilities.

Highly experienced designer with demonstrated history of working in the software industry. Skilled in Strategic Partnerships and Relationship Management. Worked multiple Fortune 500 companies in the market such as PWC, Government, UNSW etc. Strongly believes in offering the right solution to the clients and makes sure there is a clear win win situation in all the opportunities he works on.

London Security Think-Tank

Experience

Lorgan Pty Ltd
Director of Business Development
October 2019 - Present
Sydney, Australia

Lorgan helps its clients harness the power of innovation to thrive on change.

We take pride in our high standard advisory services to our clients and excellence in technology. Our deep experience in cutting edge technologies, latest trends & innovative concepts give us a clear and unique position in creating greater value for clients and our own employees.

We love tapping into global talent and trust extensive partner relationships, which in turn help us, drive collaboration and leverage technology independence.

We have a clear vision for navigating the future, and our consultants have successfully delivered challenging assignments many times.

We support performance-based culture combined with transparency, honesty, and integrity.

Our management team is a vibrant mix of strategy and execution specialists with extensive experience in offering innovative product(s) development, consulting and managed services to their clients.

RACITI DESIGNS | User Experience Design | Information & Communication Technology

Owner

January 2007 - Present

Sydney, Australia

Lorgan Pty Ltd

Business Development Manager

April 2018 - Present

Sydney, Australia

John is highly experienced Business Development Manager with demonstrated history of working in the software industry. He is skilled in Strategic Partnerships and Relationship Management. He has worked multiple Fortune 500 companies in the market such as PWC, Government, UNSW etc., He strongly believes in offering the right solution to the clients and makes sure there is a clear win win situation in all the opportunities he works on.

Position: Business Development Manager

Studies: UTS

Specialities: Business Management

<http://www.lorganglobal.com/employees/giovanni-john-raciti/>

OSI Foundation

Ambassador

October 2019 - Present

Australia

IT Global Company

UX Graphic Designer (User Experience Designer), Graphics Manager - Animators & Graphic Designers

June 2018 - Present

John Raciti worked for us at IT Global as part of our software development team in the role of UX Designer.

In that time John was instrumental in developing the overall graphical design concepts and themes for our Incloud (web application) and Incloud Me (mobile application) products. This process involved creating multiple iterations of design concepts and application screenshots, as well as reviewing the styling consistency during the iterative product update cycle.

John oversaw the review, development and selection of application icons as well as updating and managing the application css files. Over the time he was with us, John also assisted in many marketing-related tasks that involved image production or manipulation.

John also supervised the development of animated product marketing videos by an overseas resource.

John was always an energetic and enthusiastic member of the team and always looked for opportunities to promote the product at IT Global.
Please feel free to contact me personally if you have any further questions.

Sincerely,

Andrew Kitchen
Systems Manager
IT Global Pty Ltd

DCFM Australia Pty Ltd
UX Graphic Designer (User Experience Designer), Graphics Manager - Animators & Graphic Designers
June 2018 - Present
Sydney, Australia

I am working at DCFM as a UX Designer. I oversee and undertake Design projects from drafting maps for NSW Govt Councils tenders, Screen Designs, User Experience & Marketing for - minor construction project works, software

that manages core facility operations, as well as software that manages portfolio of properties for clients both in the public and private sector.

I've worked in the Facilities sector for many years; in Facility Planning, Maintenance & Management - with Planning NSW Govt, SAI Global, TAHPI, NSW Health & for DCFM. I've designed many software apps to run many Hospitals & other facilities across many Govts from Australia to the Middle East. We won The NSW Premier's Export Awards many times. I recommend The IncludMe app - it helps me run all my daily projects from A to Z, my work, my teams, and my life. I love this life product. I just need one product that runs it all... one word that is INCLOOD me. I trust it's ISO across everything I do.

Includ Company

UX Graphic Designer (User Experience Designer), Graphics Manager - Animators & Graphic Designers

June 2018 - Present

I've worked in the Facilities sector for many years; in Facility Planning, Maintenance & Management - with Planning NSW Govt, SAI Global, TAHPI, NSW Health & for DCFM. I've designed many software apps to run many Hospitals & other facilities across many Govts from Australia to the Middle East. We won The NSW Premier's Export Awards many times. I recommend The IncludMe app - it helps me run all my daily projects from A to Z, my work, my teams, and my life. I love this life product. I just need one product that runs it all... one word that is INCLOOD me. I trust it's ISO across everything I do.

GLOBAL RISK INTERNATIONAL (GRI) LTD

Director

August 2014 - Present

Australia

Specialist in Global Terrorism / Human Rights / Security and Defence on land, sea and air .

Private Contractor Close Protection operatives / teams. Security services.

Assets include aircraft, sea and land vehicles. Any place, any time, anywhere.

Have faith in God and trust in us

OCCIDENTAL STUDIES INSTITUTE

Consultant

January 2018 - Present

Australia

OSI seeks to research the idiosyncrasy of what is to be an Occidental citizen, an Occidental State and an Occidental Society in the actual global context; who we are, where are we going, which are our common roots and how to confront the real challenges that we are facing.

OSI INTELLIGENCE FOUNDATION

Advisor

January 2018 - Present

Sydney, Australia

SECINDEF is a Spanish - Israeli company dedicated to consulting, training and the provision of services in the fields of Security, Intelligence and Defense. The company was created to meet the challenges arising from increased specialization and the needs of physical and logical security in both developed and emerging economies while being specialized in Islamic terrorist movements

A-GLOSS in Australia and New Zealand.

Institutional Representative

January 2019 - Present

Australia

Dr. John Giovanni Raciti

Institutional representative of A-GLOSS in Australia and New Zealand.

Counterterrorism Analyst. Ambassador to Australia.

International Human Rights Commission.

Protect Internet Business / Government users against online fraud. British High Commissioner to the Vice President of the Commonwealth Nations for Australia and IHRC Human Rights Ambassador for Australia.

He has studied at the Swinburne University in Security and Fight against Terrorism.

British High Commissioner for Personal Interests of Commonwealth Nations.

Belonging to the International Military Corps of Peacekeepers. TGS Australia and New Zealand - APAC Regional Charter. Global Risk International

The University affiliated with the Albanian Diplomatic Peace and Prosperity Mission and The American Diplomatic Mission USA is legally incorporated into the US Federal Government. UU. UU. Video - Principes des Negotiations - IRS Registry No. 360664 under 501 (c) (3) and registered with the United Nations DESA and the United Nations Global Compact (132281).

Your Eminence Dr. Madhu Krishan The Founder and President of the Universal Global Peace Academy - "AUGP" Honored / Conferred The prestigious International Prize to know "ACADEMY AWARD" for establishing global peace to His Excellency JOHN G RACITI on the basis of the Resolution approved by the AUGP World Government Council of the Governors of 70 Nations and awarded him a "Doctorate" (Honoris Causa) on Humanity and also a "Certificate of Excellence" for his continuing humanitarian work of Decades for the NATIONS Sustainable Development

<https://agloss.es/contacto>

PwC Australia
Senior UX Designer
2016 - 2017 (2 years)

Education

St Bede's College Mentone
VCE / HSC, Design and Visual Communications, General · (1993 - 1993)